

## FOR SALE

### 2561 E ASHLAN AVE.

FRESNO, CA



NICKOLAS SALDIVAR III 916.672.4112 nick.saldivar@ngcip.com Lic #01766394



## TABLE OF CONTENTS

#### **NICKOLAS SALDIVAR III**

Investments Partner

P: 916.672.4112 nick.saldivar@ngcip.com

Lic #01766394

- **03** EXECUTIVE SUMMARY
- 04 SITE MAP
- **05** RENT ROLL SUMMARY
- **06 OPERATING EXPENSES**
- **07 FINANCIAL STRUCTURE**
- 08. MARKET AERIALS
- **08** COMPETITIVE SALES
- **10** AREA OVERVIEW
- 11 CITY PROFILE



#### **EXECUTIVE SUMMARY**



MULTI-TENANT CENTER ±10,906 RSF



**SALE PRICE**Contact Broker



**INVESTMENT TYPE**Fee Simple Value-Add Opportunity



#### PROPERTY HIGHLIGHTS

- Value add opportunity.
- Ashlan Plaza is centrally located surrounded by dense residential and commercial area.
- Prominently located with high visibility on Ashlan Avenue.
- The Plaza offers ample parking and convenient ingress/egress to Ashlan Avenue.
- Excellent access to and from Highway 41.

#### PROPERTY INFO

| Property Type | Commercial                |
|---------------|---------------------------|
| Zoning        | CC – Commercial Community |
| Year Built    | 1968                      |
| APN           | 428-251-22                |
| Building Size | ±10,906 RSF               |
| Lot Size      | $\pm 0.99~{\sf AC}$       |
| Traffic       | E Ashlan Ave: ± 29,495    |



## TENANT SUMMARY | SITE MAP





## **RENT ROLL SUMMARY**

### **RENT ROLL**

| Suite | Tenant            | Ste Size<br>(sq ft) | % of Total<br>Bldg Sq Ft | ,   | Mon Rent<br>(PSF)                                  | Ann Rent<br>(PSF) | Lease Type | % of Total<br>Bldg<br>Income | Lease Start<br>Date | Lease<br>Expiration<br>Date |
|-------|-------------------|---------------------|--------------------------|-----|--|-------------------|------------|------------------------------|---------------------|-----------------------------|
| 2561  | . Casa Quintero   | 2,256               | 20.7%                    |     |  |                   | NNN        | 32.2%                        | 12/1/2019           | 11/30/2024                  |
| 2597  | American Music    | 3,800               | 34.8%                    | HID | DEN for tenan                                      | t                 | GROSS      | 40.0%                        | 12/31/2017          | MTM                         |
| 2599  | Sandwich Works    | 1,000               | 9.2%                     |     | onfidentiality.                                    |                   | GROSS      | 11.0%                        | 12/31/2017          | MTM                         |
| 2601  | . Diamond Massage | 1,100               | 10.1%                    | Bro | se inquire with<br>oker for more<br>nation and det |                   | NNN        | 8.0%                         | 4/1/2024            | 3/30/2024                   |
| 2605  | Fashion Cuts      | 900                 | 8.3%                     |     |  |                   | GROSS      | 8.8%                         | 2/1/2019            | MTM                         |
| 2609  | Chris Escobedo    | 600                 | 5.5%                     |     |  |                   | GROSS      | 0.0%                         | MTM                 | MTM                         |
| 2613  | Chris Escobedo    | 1,250               | 11.5%                    |     |  |                   | GROSS      | 0.0%                         | MTM                 | MTM                         |
|       |                   |                     |                          |     |  |                   |            |                              |                     |                             |

Total 10,906 100.0% \$6,836



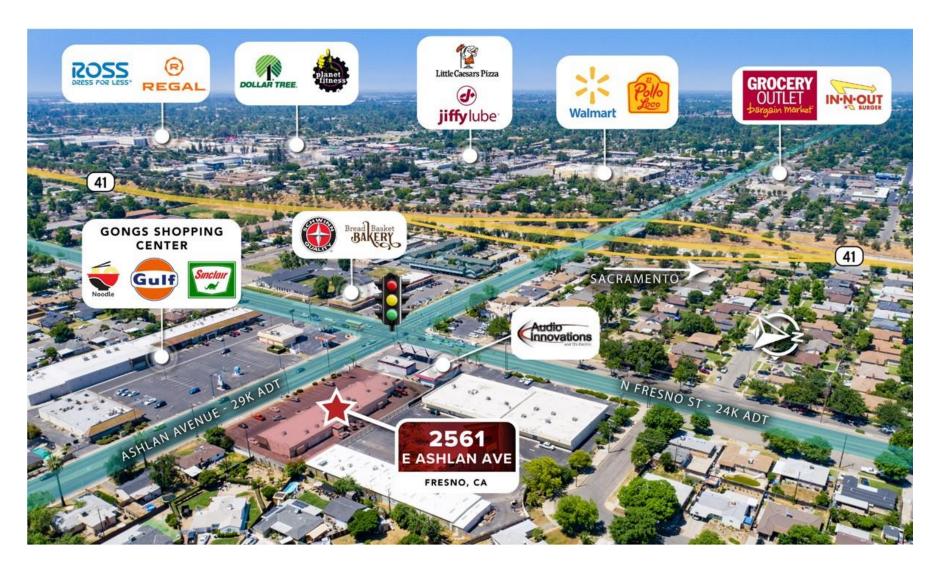
## **OPERATING** EXPENSES

### **ESTIMATED OPERATING EXPENSES**

| EXPENSE TYPE                   | Owner's 2022<br>Actuals |
|--------------------------------|-------------------------|
| Property Taxes                 | \$11,975                |
| Property Insurance             | \$9,412                 |
| Repairs & Maintenance Expenses | \$13,453                |
| Utilities                      | \$9,009                 |
| Management Fees                | \$11,350                |
| Licenses & Permits             | \$166                   |
| Total                          | \$55,366                |
|                                |                         |
| Annual Per Square Foot         | \$5.08                  |
| Monthly Per Square Foot        | \$0.42                  |



### **MARKET AERIAL**





#### **MARKET** AERIAL





#### AREA OVERVIEW





#### **CITY** PROFILE

#### FRESNO, CALIFORNIA

- Growing Population: Fresno is one of the fastest-growing cities in California and has a steadily increasing population. This means a larger customer base for your retail business and a greater potential for sales.
- Economic Stability: Fresno's economy is diverse and stable. It is a
  major center for agriculture, healthcare, education, and
  manufacturing industries. A stable economy provides a favorable
  environment for retail businesses to thrive.
- Central Location: Fresno is strategically located in the heart of California, making it accessible to a wide range of customers. It serves as a regional hub for various surrounding communities, attracting shoppers from nearby towns and cities.
- Affordability: Compared to some other major cities in California, the cost of living and doing business in Fresno is relatively lower.
   This can translate into lower operating costs and potentially higher profit margins for your retail business.
- Cultural Diversity: Fresno is known for its diverse population, which contributes to a rich cultural tapestry. This diversity can create unique retail opportunities, allowing you to cater to various customer preferences, tastes, and needs.



| DEMOGRAPHICS |
|--------------|
|--------------|

| POPULATION  | 1 Mile   | 3 Mile   | 5 Mile   |
|---|----------|----------|----------|
| 2022 Estimated Population                         | 19,546   | 159,205  | 325,187  |
| 2027 Projected Population                         | 20,947   | 169,345  | 345,888  |
| 2022 Median Age                                   | 32.9     | 34.1     | 34.4     |
| INCOME  |          |          |          |
| 2022 Estimated Average Household Income DIVERSITY | \$63,914 | \$65,551 | \$75,619 |
| 2022 Estimated White                              | 53.7%    | 58.1%    | 58.5%    |
| 2022 Estimated Asian or<br>Pacific Islander       | 27.9%    | 22.5%    | 11%      |
| 2022 Estimated Hispanic                           | 47.7%    | 47.5     | 47.4%    |



# NalNorthgate

2561 E ASHLAN AVE | FRESNO, CA



Investments Partner
P: 916.672.4112
nick.saldivar@ngcip.com

® 2023 Northgate Commercial Real Estate. We obtained the information above from sources we believe to be reliable. However, we have not verified its accuracy nor made a guarantee, warranty, or representation. It is submitted subject to errors, omissions, price changes, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions, or estimates for example only, and they may not represent the current or future performance of the property. You and your tax and legal advisors should conduct your investigation of the property and transaction.