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## **EXECUTIVE SUMMARY**

1109 W Tennyson Rd, Hayward CA **ADDRESS** 

**ASKING PRICE** 3,950,000

Service Commercial & Retail **PROPERTY TYPE** 

**BUILDING SF** 1,493 SF

0.34 AC LAND AREA

APN 453-0070-037-01

**PARKING** 5 Spaces

TRAFFIC COUNTS 49.5K ADT (W Tennyson Rd)





- Anchored by Chavez Supermarket and DD's Discounts
- Located at the high-traffic, signalized intersection of Harder-Tennyson.
- Excellent ingress and egress with three curb access points
- Convenient access to the 880 freeway
- Densely populated market with incomes in excess of \$110k

## **INVESTMENT** HIGHLIGHTS





**REPAIR SHOP** – Repair shop/C Store with an established reputation in the area and client base.



**BRAND RECOGNITION** – Strong brand recognition with ExxonMobil standards of operation and gas quality.



**CONSISTENT TRAFFIC** – Less than 1 mile from the I-880 freeway offers a consistent flow of traffic along W Tennyson Road (49.5K ADT).



**REAL PROPERTY** – Investment includes real property and a fully operational business.



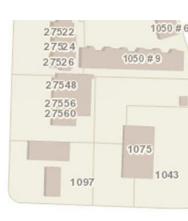
**SOCIAL ECONOMIC BASE** – Strong socialeconomic base that will continue to support the business.



# SITE PLAN

## PARCEL MAP







~145 FT – W Tennyson Rd ~108 FT – Tama Avenue



#### **ACCESS**

2 Ingress/Egress Driveway (W Tennyson Rd)1 Ingress/Egress Driveway (Tampa Avenue)



TRAFFIC COUNT

W Tennyson Rd – 49.5K ADT



#### **REPAIR SERVICE**

3 Repair Bays



#### **APN**

453-0070-037-01



#### **YEAR BUILT**

1963

## TENANT SUMMARY



#### History:

Mobil, originally known as the Standard Oil Company of New York (Socony), has roots that trace back to the late 19th century. The company is the byproduct of the 1911 breakup of John D. Rockefeller's Standard Oil monopoly, wherein 34 independent companies were created. Socony's trademark torch is a symbol that links back to the original Standard Oil Trust. In 1931, Socony merged with Vacuum Oil, another Standard Oil offshoot, to form the Socony-Vacuum Company.

The name "Mobil" was first introduced in 1966 when Socony-Vacuum became the Socony Mobil Oil Company. Later, in 1976, it was shortened to just Mobil Oil Company. Over the years, Mobil expanded within the United States and internationally, establishing a strong global footprint.

In 1999, Mobil merged with Exxon, another Standard Oil offshoot, forming the conglomerate ExxonMobil. Today, while the gas stations bear the Mobil brand, they operate under the umbrella of ExxonMobil, one of the world's largest publicly traded oil and gas companies.

## Reputation:

Over its extensive history, Mobil has built a reputation for quality, consistency, and innovation. Their gas stations have been recognized for:

Quality Fuel: Mobil gasoline and diesel fuels have been consistently seen as top-tier, often incorporating additives that enhance engine performance and reduce emissions.

**Innovation:** Mobil has often been at the forefront of petroleum technology and innovation. For instance, they were pioneers in developing and promoting synthetic motor oils.

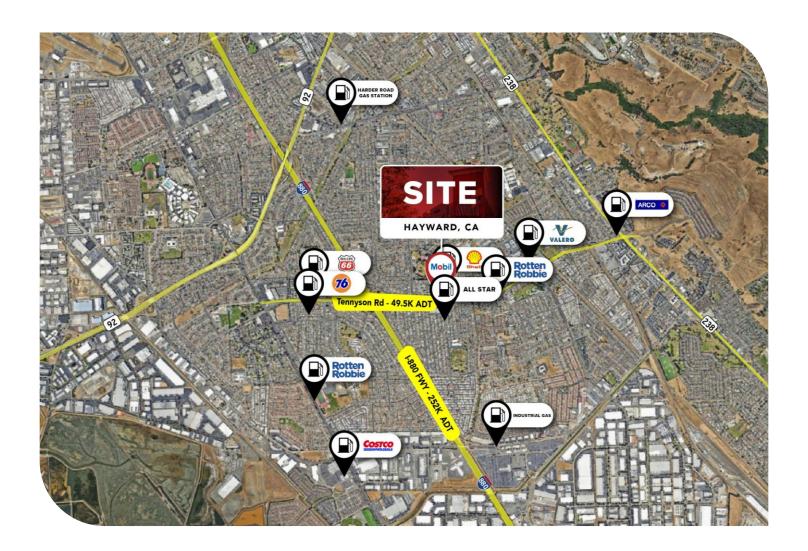
Convenience: Many Mobil stations are combined with convenience stores, offering a wide range of products and services beyond just fuel.

Environmental Responsibility: ExxonMobil, and by extension Mobil, has taken steps over the years to address environmental concerns. They have invested in refining processes that produce cleaner fuels and have explored alternative and renewable energy sources.

**Customer Service:** Mobil stations are typically well-maintained and emphasize good customer service. They have loyalty programs in place to reward frequent customers.



# GAS STATION MAP



## TRADE AREA MAP



## AREA OVERVIEW

#### HAYWARD, CALIFORNIA

- Strategic Location: Hayward is located in the East Bay of the San Francisco Bay Area, which means it sees a significant amount of commuter traffic. It's close to both the I-880 and I-580, two major highways in California, making it a pivotal point for commuters and long-haul travelers.
- Population Density: Hayward has a sizable population, and the surrounding areas (like Oakland, Fremont, and San Leandro) are densely populated as well. A larger population can translate to more vehicles and, therefore, more potential customers.
- Industrial and Business Hubs: Hayward has several business parks and industrial areas. These zones often have many service vehicles, delivery trucks, and employee cars that require fueling.
- Diverse Demographics: The city has a diverse demographic, which means that the services or items you offer can cater to a broad audience. Having specialty items in the convenience section of the gas station can cater to different ethnic or age groups and might increase sales.

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	POPULATION	1 Mile	3 Mile	5 Mile	
	2023 Estimated Population	39,260	167,871	358,460	
	2023 Median Age	37	37.5	38.3	
	INCOME				
	2023 Estimated Average Household Income <b>DIVERSITY</b>	\$112,370	\$126,360	\$132,004	
	2023 Estimated White	52.3%	47.8%	46.0%	
	2023 Estimated Black	6.8%	8.2%	7.5%	
202	3 Estimated Asian/Hawaiian & Pacific Islander	33.1%	36.3%	39.1%	
	2023 Estimated Hispanic	47.2%	38.9%	32.9%	





# MARKET AERIALS



# MARKET AERIALS



# **N**AINorthgate

# 1109 W TENNYSON RD HAYWARD, CA

These summaries may not be complete nor accurate descriptions of the full agreements referenced Additional information and an opportunity to inspect the property may be made available to qualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and to carefully investigate the economics of this transaction and the Property's suitability for your needs. ANY RELIANCE ON THE CONTENT OF THIS MEMORANDUM IS SOLELY AT YOUR OWN RISK.

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